# THE FUNDAMENTALS

#### Data Types:

- Attribute Data Qualitative:
- \* Text Data e.g. yes/no, pass/fail, approve/reject...
- Variable Data Quantitative:
  - \* Discrete counted numbers e.g. # of defects (74), # of customer returns (13)
  - \* Continuous decimal numbers e.g. time (12:24:59), money (\$17.4354), pressure (25.44534 lbs.)

#### **Types of Statistics:**

- Descriptive Stats Used to describe and summarize data.
- Inferential Stats Drawing conclusions about a population, when sample data is used.
  - \* As we gather data, we work with samples.
  - \* We need confidence that our sample represents the population.

#### **Measures of <u>Central Tendency</u>**:

- Mean The average.
- Median The middle value.
- Mode The most frequently occurring value.
- Trimmed Mean A compromise between the mean and median, removes some outliers then averages.

#### Measures of Variation:

- Range Difference between the largest and smallest value.
- Interquartile Range Difference between the 75th and 25th percentile.
- Standard Deviation Average deviation of values from the mean.
- Variance Average squared deviation of values from the mean.

#### **Basic Graphs:**

- Histogram shows central tendency and variation within a *single* distribution.
- Dotplot similar to a histogram, but shows each value as an individual point.
- Boxplot shows central tendency and a variation within several distributions, not just one.
- Time-Series Plot shows critical quality measurements over time.
- Scatterplot shows the relationship between two variables.

#### **Data Measurement Scales:**

- Nominal Cannot be ordered; no arithmetic can be performed. e.g. city (Detroit, Cleveland, Seattle).
- Ordinal Can be ordered; differences between values meaningless. e.g. taste (bad, okay, good).
- Interval Can be ordered; differences between values meaningful (not ratios). e.g. temp (0°, 10°, 20°).
- Ratio Can be ordered; ratios meaningful; zero indicates an absence. e.g. weight (0kg, 25kg, 50kg).

#### **Types of Sampling & Measurement Errors:**

- Sampling Error Differences among samples drawn at random ("luck of the draw").
- Sampling Bias A lack of random samples (e.g. height of basketball players only).
- Measurement Error Issues with our measurement systems.
- Measurement Invalidity Not measuring what it is intended (e.g. temperature near a furnace).

#### HYPOTHESIS TESTING

Helps answer: "Is the sample a fair representation of the population?"

#### **Hypotheses:**

- Null Hypothesis (Ho) assumes NO differences (the same), p-value > 0.05
- Alternative Hypothesis (Ha) states there is a difference, *p-value* < 0.05

#### Tests for Normal Data ("t-tests"):

- 1-Sample t-Test study one sample's mean against a target.
- 2-Sample t-Test study means from two different samples.
- ANOVA Test study means from more than two samples.
- Paired t-Test study paired data (e.g. same part before/after improvement).

#### Normal vs Non-Normal Data

- Hypothesis tests with NORMAL data use the **mean** for central tendency
- Hypothesis tests with NON-NORMAL data use the **median** for central tendency

# **DESIGN OF EXPERIMENTS**

- Shows the cause and effect relationship between X and Y.
- Helps determine the <u>proper settings</u> (levels) for our inputs (X) in order to optimize our output (Y).

#### **Key Terminology:**

- Factors (x) The independent variables being used (e.g. temperature).
- Levels The various settings for the factors (e.g. 300°, 500°).
- Run A set of experimental conditions. (Experiments have multiple.)
- Response (y) The result from an experimental run (e.g. material strength).
- Replication The repetition of experimental runs. (Challenges the result.)

#### **Common Types of Experiments:**

- Full Factorials use 2-5 input variables with all combinations of levels (or settings).
- Fractional Factorials use 4-15 input variables and a fraction of combinations.

#### General Notation for Full Factorial Design (2k):

- k = # of input variables
- 2 = # of levels used for each factor

#### **Principles of Good Experimental Design:**

- Randomization of runs to remove bias and spread noise
- Replication of the experiment to challenge or strengthen the validity of results.
- Monitoring of noise.
- Holding other factors <u>constant</u>. (Those that are not a focus on the experiment.)

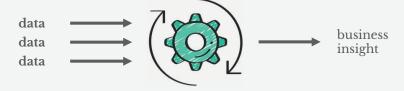


# **BUSINESS ANALYTICS** (Cheat Sheet)

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# **BASIC CONCEPTS**

#### What is Analytics?



#### **Types of Analytics**

Descriptive AnalyticsPredictive AnalyticsPrescriptive Analytics

What happened?
What might happen?
What should we do?

#### Lifecycle of Analytics ("CRISP-DM")

Business Understanding

Data Understanding

Data PreparationModeling

ModelingEvaluation

Deployment

Define the business problem.

Identify available data and gaps in data.

Clean and prepare the data. Build predictive models.

Evaluate how the models perform.

Start using the chosen model.

#### **BIG DATA**

Big data is so large that "it requires the use of new technical architectures ... to enable insights that unlock new sources of business value." (McKinsey)

#### 3 V's of Big Data (Defining Characteristics)









Volume

Velocity

Variety

# **POPULAR TOOLS**



#### **Microsoft Excel**

Allows you to explore/analyze smaller data sets



#### Tableau Desktop (or Power BI)

Allows you to visualize your data with dashboards



#### Python Language (or R)

Allows you to build models to make predictions



#### Structured Query Language (SQL)

Allows you to communicate and interact with databases

# **CAREERS IN ANALYTICS**

#### Common Job Titles

- Business Analyst
- o Business Intel. Analyst
- Analytics Manger
- Data Analyst
- Data Scientist \*
- ...

# Tech Math Business

#### Most job postings ask about software, so:

- Select a tool from above
- Download a free trial.
- Get a pizza!
- Spend a weekend to learn.
- State you have "Experience with..." on your resume.

<sup>\*</sup> Most people feel this job is more technical.



# CATEGORIES OF SQL COMMANDS

# Category Data Definition Language (DDL)

Data Manipulation Language (DML)

Data Control Language (DCL)

Transaction Control Language (TCL)

#### Objective

Define the database.
Manipulate the data.

Manage permissions.
Manage transactions.

### **Examples**

CREATE, DROP, ALTER SELECT, INSERT, UPDATE

GRANT, REVOKE
COMMIT, ROLLBACK

# **BASIC SQL STATEMENT**

SELECT column1, column2...

FROM table;

# ORDER BY – Sort your results.

SELECT column1, column2, ...

FROM table

**ORDER BY** column1, column2 ... **ASC | DESC**;

# BASIC SQL COMMANDS

#### **Command Description**

SELECT Query information in a database.

INSERT Add records to a database.

UPDATE Update information in a database.

DELETE Delete information in a database.

# **GROUP BY** – Summarizes your results into groups.

SELECT column1, SUM(column2)

FROM table

**GROUP BY** column1;

# **SQL STYLE GUIDE**

Capitalize SQL commands for readability – SELECT, FROM, etc.

Use new lines and indenting for readability – avoid long statements on one line

If possible, use only standard SQL functions instead of vendor SQL functions for portability Consider incorporating comments to provide more context

In general, use single quotes for values and double quotes for tables and columns.

Remember, there might be more than one way to accomplish a query

# **INSERT INTO** – Inserts new records into an existing table.

INSERT INTO table\_name (column1, column2, column3, ...)
VALUES (value1, value2, value3, ...);

# **GENERAL OPTIMIZATION BEST PRACTICES**

Select only the columns you need. Querying unnecessary data consumes resources. Use LIMIT to sample query results. You may find the query needs refinement. Use wildcards at the end of a phrase only. Wildcards generate wide searches. Avoid SELECT DISTINCT if possible. This can require lots of processing power. Run large queries during off-peak hours. This minimizes impact to others.

# **UPDATE** – Modify existing records in a table.

UPDATE table\_name

SET column1 = value1, column2 = value2 ...

WHERE condition;